

Rules and Application Form

I, _____ (full name), with the ID # _____, valid until _____ / _____ / _____, and the tax id # _____, hereby confirm to fulfill the below "Profile Requirements", and that I'm motivated to fully dedicate myself to the training program in the next Joyn Sales Academy.

I also confirm my payment of 49€ (taxes included), if I'm not able to achieve the minimum of 70% in the final graduation.

I understand that the program will take two Months calendar, with one daily hour for online sessions with instructors and my peers.

I have the needed computer and internet connection to be able to access the online training environment.

My email address to all notifications and scheduling regarding the training is: _____@_____

Profile Requirements:

- 3+ years of experience in enterprise sales, preferably in B2B.
- Experience with cold calling, prospecting, and organized follow-up processes.
- Experience managing a full pipeline in CRM.
- Excellent database and professional network.
- University graduation (preferably in engineering or management).
- Tech-savvy, with a real passion for Technology.
- Fluent in English Language (C1).
- Energetic, upbeat, tenacious team player.
- Fearless attitude – willing to take intelligent risks.
- Excellent communication and empathy skills.
- Excellent presentation, with ambition and professional pride.

All candidates with a positive outcome from the training (graduation with > 70%) will have access to a job opportunity:

- Get involved in a fast-growing project where you will be working side by side with decision-makers.
- Flexible work hours.
- Remote.
- Technical and behavioural training.
- Competitive Remuneration and Sharing in the Results of the Business Unit.
- Opportunity to grow with the company.
- Strong, results-oriented culture.
- Team Building events.

I commit myself to fully dedicate to the training program of the Joyn Sales Academy:

< date >

< digital signature >